## **2024 POPCORN KEY DATES**

Tuesday, June 25; Wednesday, June 26	Popcorn Training Meeting	
July 1 through July 15	Speak with your Unit Committee on the budget and your "Ideal Year of Scouting" then turn in your budget and planning sheet signed by committee.	
Monday, July 29	"Show and Sell" first order due	
August 7 or 8	"Show and Sell" Popcorn Distribution	
Friday, August 9	Council Popcorn Kickoff	
Saturday, August 10	Ready, Set, Go! Popcorn Sales Starts	
Monday, August 19	"Show and Sell" Order #2	
Friday, August 30	"Show and Sell" #2 Popcorn Distribution	
Monday, September 2	"Show and Sell" Order #3	
Tuesday, September 3 (By Appointment Only, before noon)	"Show and Sell" Returns (up to \$5,000)	
Friday, September 13	"Show and Sell" #3 Popcorn Distribution	
Monday, September 16	"Show and Sell" Order #4	
Friday, September 27	"Show and Sell" #4 Popcorn Distribution	
Monday, October 28 (By Appointment Only, before noon)	Final Payment Due. 2% late charge each week will be assessed on November 3	

## **2024 POPCORN SALES COMMISSION**

COMMISSION STRUCTURE	DESCRIPTION	%
Base	Standard Commission for every unit that sells popcorn.	33%
Scouts Honor Bonus	Attend a Kernel's Training Meeting.	1%
Heroes and Helpers Bonus	Achieve \$750 in military donation (Traditional sales only, NOT Online Sales).	1%
Heroes and Helpers Extra Bonus	Achieve \$3,000 in military donations (Traditional sales only, NOT Online Sales). Every selling youth will receive a "special" patch.	1%
Total		36%
Online Sales	Separate from regular sales commission.	30%